

TxDOT Road Lines

Volume 8, No. 1

Business Opportunity Programs Office Publication

September 2007

TxDOT's Small Business Briefings

Once again, the Texas Department of Transportation (TxDOT) joins the Associated General Contractors of Texas, and other leading state agencies in hosting the Small Business Briefings. These meetings are designed to provide information and training to small, minority and women owned businesses as well as TxDOT staff and prime contractors.

Last year's briefings brought together more than 800 people from the public and private sectors to discuss opportunities to do business with TxDOT and other public and private sector organizations. Briefing sessions provide information on contract opportunities, as well as technical business development, information to enhance and grow your business and

networking opportunities with TxDOT staff, prime contractors and state agency representatives. Local and state leaders will also be on hand to provide information on local and regional economic development initiatives.

One of the premier events of the Briefing Session includes the Contract Opportunities Showcase in which TxDOT and other state and private sector organizations will award on the spot contracts to companies participating in the briefings. Your participation in the Small Business Briefings is the first step towards your goal of doing business with TxDOT and the State of Texas.

The Small Business Briefings will be held around the state in the following cities: Beaumont on October 24 and 25, 2007; Corpus Christi on November 14 and 15, 2007; Fort Worth on February 20 and 21, 2008; and San Antonio on March 25 and 26, 2008.

To register for these events go to the following Web site:

<http://tti.tamu.edu/conferences/find.htm>

or call 866/480-2518 for more information.



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Disadvantaged Business Enterprise Goals — Fiscal Year 2008

In accordance with Title 49, Code of Federal Regulations, Part 26, recipients of federal-aid funds authorized by the Transportation Equity Act for the 21st Century (TEA 21) are required to establish Disadvantaged Business Enterprise (DBE) programs. Section 26.45 requires the recipients of federal funds, including the Texas Department of Transportation, to set overall goals for DBE participation in U.S. Department of Transportation assisted contracts. As part of this goal-setting process, the Texas Department of Transportation is publishing this notice to inform the public of the proposed overall goals, and to provide instructions on how to obtain copies of documents explaining the rationale for each goal.

The proposed Fiscal Year 2008 DBE goals are 11.1 percent for highway design and construction, 12.8 percent for aviation design and construction, and 4.0 percent for public transportation. The 11.1 percent goal for highway design and construction we propose

to achieve through **4.8 percent race-conscious** and **6.3 percent race-neutral** measures. The Texas Department of Transportation (TxDOT) will monitor DBE participation for federal-aid highway design and construction projects during FY 2008 for race-conscious and race-neutral achievements of the DBE goal and make necessary adjustments as needed based on the DBE program requirements.

Our calculation is based on figures using TxDOT's Bidders List which consists of prequalified construction contractors, precertified professional service providers and subcontractors and material suppliers submitted by highway construction contractors each month to determine the number of all ready, willing and able businesses in TxDOT's market. We determined the number of ready, willing and able DBE firms that submitted bids for construction and professional service contracts from the department's bidders database.

ECONOMIC OPPORTUNITY FORUM

The HUB Discussion Workgroup Outreach Committee is hosting an Economic Opportunity Forum in conjunction with the Texas Department of Transportation-Business Opportunity Programs Office. The conference and luncheon is open to small business owners and entrepreneurs. The small business summit will provide vital information to local business owners and entrepreneurs on the growing business climate in Texas. In addition, you will receive valuable training, information and procurement opportunities from state agencies and higher education entities.

BEAUMONT — OCTOBER 24 & 25, 2007

Selling Texas...



One Region at a Time!

HOSTED BY:

- Texas Tech University
- Midland Hispanic Chamber of Commerce
- University of Texas - Permian Basin
- Chevron
- Midland Development Corporation
- University of Texas - Permian Basin/SBDC
- City of Midland
- City of Odessa
- Black Chamber of Commerce - Permian Basin
- Permian Basin Workforce Development Board
- Texas Association of African American Chambers of Commerce
- Texas Association of Mexican American Chambers of Commerce
- Office of the Governor - Economic Development, Tourism & Small Business Assistance
- Texas Secretary of State
- Angelo State University Department of HUD
- Lower Colorado River Authority
- Midland College
- Office of the Attorney General
- Small Business Administration
- South Texas Universities HUB Coordinators Alliance
- The University of Texas at Austin
- The University of Texas System
- The University of Texas - Arlington
- The University of Texas - Pan American
- Texas Agricultural Experiment Station
- Texas A&M University - Commerce
- Texas A&M University - Texarkana
- Texas A&M International University
- Texas Board of Professional Engineers
- Texas Cooperative Extension
- Texas Department of Criminal Justice
- Texas Department of Information Resources
- Texas Legislative Council
- Texas Lottery Commission
- Texas Parks & Wildlife
- Texas State University-San Marcos
- Texas Workforce Commission
- University of Houston
- University of North Texas
- SBDC Procurement Assistance Center
- Texas Alcoholic Beverage Commission
- Texas Association of HUBs
- Texas Facilities Commission
- Texas Comptroller of Public Accounts
- Texas Department of Agriculture
- Texas Department of Public Safety
- Texas Department of Transportation
- Texas Education Agency
- Texas Engineering Extension Service
- Texas Health & Human Services
- Texas Tech Health Sciences Center
- Texas Tech University System
- Texas Transportation Institute
- Texas Youth Commission

REGISTRATION BEGINS SEPTEMBER 1, 2007.

For on-line registration go to this Web address: <http://tti.tamu.edu/conferences/find.htm>

For more information call 1-866/480-2518 or 512/486-5500

TxDOT's Small Business Briefings

This year, TxDOT and other leading state agencies, along with key decision makers will come together to bring you two days of business and direct contract opportunities. Reserve your contract opportunity today for this "can't miss" event.

Register NOW!

SAVE THESE DATES:

Beaumont October 24 & 25, 2007

Corpus Christi ... November 14 & 15, 2007

Fort Worth February 20 & 21, 2008

San Antonio March 25 & 26, 2008



CONGRATULATIONS!

Newly Certified as DBEs

Allen Concrete, Inc.

11601 Pellicano Drive,
Ste # C-15
El Paso, TX 79936
Ph: 915-921-0678
Fax: 915-856-8834
Asphalt, Major Structures, Minor Structures,
Concrete Paving & Incidentals

Cabcos Contractors, LLC

2522 Delaware Street
Weslaco, TX 78596
Ph: 956-968-8469
Fax: 956-968-7599
Major Structures, Minor Structures, Concrete
Paving & Incidentals

Cothran Trucking, LLC

666 Sue Lane
Wichita Falls, TX 76305
Ph: 940-761-4872
Fax: 940-322-4391
Asphalt, Earthwork, Base and Subbase, Hauling

Dorado Engineering, Inc.

2717 E. Yandell Drive
El Paso, TX 79903
Ph: 915-562-0002
Fax: 915-562-7743
Professional Services: Engineering

First Prodigy Investments, LLC

2401 Kimberly Lane #1
Edinburg, TX 78541
Ph: 956393-8144
Fax: 956-287-0727
Real Estate Consulting & Right of Way
Acquisitions

ABS Support Services, Inc.

844 S 291 Hwy
Liberty, MO 64068
Ph: 816-781-3333
Fax: 816-781-3316
Misc: Concrete Pumping

Hunter Aggregates, Inc.

5904 Yorkshire Drive
Midland, TX 79707
Ph: 432-699-4919
Fax: 432-699-4961
Hauling

Mirador Enterprises, Inc.

4100 Rio Bravo St, Ste 301
El Paso, TX 79902
Ph: 915-546-4111
Professional Services, Landscaping, Minor
Structures

La-Tex Associates

309 West Lowe Avenue
Deleon, TX 76444
Ph: 254-893-2442
Fax: 254-893-4172
Professional Services
Material Suppliers
Construction Inspections & Construction
Management

Sanchez Trucking

815 W. Median
Pearsall, TX 78061
Ph: 210-725-3048
Fax: 210-639-9635
Hauling

Manning Architects, APAC

650 Poydras Street, Suite 1250
New Orleans, LA 70130
Ph: 504-412-2000
Fax: 504388-3799
Professional Services

Texoma Corrosion Services, Inc.

111 Joni Lane
Kilgore, TX 75662
Ph: 903-643-3440
Fax: 903-987-5899
Miscellaneous: Cathodic Protection Services

Javco Remodeling

11579 James Grant Drive
El Paso, TX 79936
Ph: 915-855-8270
Fax: 915-921-5494
Earthwork, Base and Subbase, Hauling, Major
Structures, Minor Structures

Joy Lattimer, LLC

510 County Road 100
Purmela, TX 76566
Ph: 254-865-9068
Fax: 254-865-7685
Hauling

Betts Oil & Butane, Inc.

P.O. Box 323
Weslaco, TX 78599
Ph: 956-968-3154
Fax: 956-968-3461
Misc: Public Transit

Dataxport.Net, LLC

6596 Montana Avenue, Suite A
El Paso, TX 79925
Ph: 915-533-2020
Fax: 915-532-0621
Misc: Data Capture Imaging Services

T.C. Trucking & Construction

P.O. Box 87
San Angelo, TX 76902
Ph: 325-895-1618
Fax: 325-655-0532
Earthwork, Base and Subbase, Hauling, Rest
Area, Underground and Utility Work

3-Bar-S Construction

497 Will Smith Rd
Texarkana, TX 75501
Ph: 903-277-5582
Earthwork, Base and Subbase, Miscellaneous

KB Environmental Sciences, Inc.

9500 Koger Blvd, Suite 211
St. Petersburg, FL 33702
Ph: 727-578-5152
Fax: 727-578-5210
Miscellaneous: Environmental And Hazardous
Waste Consulting Services

Pencil Cup Office Products, Inc.

1701 Texas Avenue
El Paso, TX 79901
Ph: 915-838-0026
Fax: 915-838-0028
Material Suppliers

W & W Trucking

535 County Road
Queen City, TX 75572
Ph: 903-799-6574
Hauling, Landscaping

Securatis, LLC

5675 Woodrow Bean Transmntn Dr #5
El Paso, TX 79924
Ph: 915-225-2283
Fax: 915-975-8181
Miscellaneous: Pre-Employment Background
Screening

Vegetation Management Services, LLC

217 N. Nixon Avenue
Nixon, TX 78140
Ph: 830-582-2727
Fax: 830-582-3804
Landscaping

Z Venture Capital Frontiers, Inc.

1968 W Adams Blvd, Suite #212
Los Angeles, CA 90018
Ph: 323-730-1617
Fax: 323-730-0509
Misc: Telecommunications Consulting &
Payphone Services

Velasquez Concrete Construction

707 Martin Luther King
Wichita Falls, TX 76301
Ph: 940-766-3438
Fax: 940-766-3438
Earthwork, Base and Subbase, Landscaping,
Minor Structures, Underground and Utility Work

Adame Trucking

1203 Bluff Drive
Round Rock, TX 78681
Ph: 512-619-1592
Hauling

TBOWD

Texas Business Opportunity & Workforce Development Program

- Cooperative Partnership with Texas Department of Transportation (TxDOT)
- Federal Highway Administration (FHWA) and Cedar Valley College



Ribbon Cutting Ceremony-from left to right: Joe Tillotson, Mayor of Lancaster; James Dossett, TxDOT; Dr. Jennifer Wimbish, President, Cedar Valley College; Frederick Isler, USDOT; Dr. Wright Lassiter, Chancellor, Dallas County Community College District; Bill Hale, TxDOT

The purpose of the Texas Business Opportunity & Workforce Development (TBOWD) Center is to provide Disadvantaged Business Enterprise (DBE) firms and On-the-Job Supportive Services to workforce participants that will expand the growth of DBE firms while enhancing the development of program participants' workforce and prime contractor's workforce with the ultimate goal of expanding the number of minorities and women participating in the highway construction industry as contractors and laborers.



Dr. Lynn Nolte, Cedar Valley College

The (TBOWD) Center will target certified DBE's in the highway construction industry who have had little or no contracts in the previous two federal fiscal years. A comprehensive Construction Business Needs Assessment will be conducted to determine the technical industry and business development needs of each DBE firm in the program. From the assessment, each firm will receive

a TBOWD Business Development Plan that outlines specific goals and tasks for assuring successful completion of the program and their success for further development in the highway construction industry.

TBOWD will also provide development, technical and networking opportunities designed to complement and/or enhance the business skills of DBE's, thereby giving them a competitive edge when proposing and/or participating on TxDOT projects. DBE firms will also be provided with targeted assistance such as bonding and loan packaging, bidding and estimating, financial management, marketing and workforce development programs.

For more information regarding this program, contact Adrienne Williams, Director, Texas Business Opportunity and Workforce Development Program, e-mail AWilliams1@dcccd.edu, Ph: 972/860-5226 Fax: 972/860-2941



Joe Tillotson, Mayor of Lancaster



Dr. Wright Lassiter, Dallas County Community College District, Dr. Jennifer Wimbish, President, Cedar Valley College.



Texas Business Opportunity Workforce Development (TBOWD) Application

Name of Firm:					
Name of Person:				Title	
Physical Address:					
City:			State:	Zip:	
Mailing Address:					
City:			State:	Zip:	
Phone Number:			Fax:		
E-Mail:			Web site:		
Business Services:					
Years firm has been in business:			Is your firm bonded?		
DBE Certification # & Exp:					
Have you submitted a bid on a TxDOT contract before? <input type="checkbox"/> yes <input type="checkbox"/> no					
List TxDOT contracts received as a prime contractor or subcontractor in the last 3 years: If more space is needed, attach a separate list of projects.					
Project No.	County	Prime or Subcontractor	Type of Work	Date of Award	Amount of Contract
List of other contracts received with other agencies or entities as a prime contractor or subcontractor in the last 3 years: If more space is needed, attach a separate list of projects.					
Contracting Entity		Type of Work	Amount of Contract	Prime or Subcontractor	
Brief explanation of companies' goals and how this program can help meet those goals:					
Please list specific training that your company would like to receive as a part of the TBOWD Program:					
Applicant Signature:					
Date:					
Send application to the Texas Department of Transportation, Business Opportunity Programs Office, 125 E. 11 th Street, Austin, TX 78701 or fax to (512) 486-5529					

U.S. HISPANIC CONTRACTORS NATIONAL CONVENTION

OCTOBER 25-27, 2007
RADISSON NORTH HOTEL
6000 MIDDLE FISKVILLE RD
AUSTIN, TX



**U.S. HISPANIC CONTRACTORS
ASSOCIATION**

Phone: 512/374-1595
Fax: 512/374-1421
info@ushca-austin.com



COMMUNITY FORUM-GOLF TOURNAMENT
TRADE SHOW- PROCUREMENT FAIR

FOR MORE INFORMATION, GO ON-LINE TO WWW.USHCA-AUSTIN.COM

Deep East Texas Contracting Opportunities Exposition (DETCOE)

**November 29, 2007
Lufkin Pitser Garrison Civic Center
601 North Second Street
Lufkin, TX 75901**

EXPO 2007 is designed to offer an opportunity for small businesses and manufacturers to provide information on the products and services that they can provide as they visit with federal, state and local government agencies and prime contractors on a one-on-one basis. Additional information will be provided on various Federal Business Programs and Texas Contracting Opportunities.

**For information, contact Angelina College Procurement Assistance Center,
P.O. Box 1768, Lufkin, TX 75902 • 936/633-5424, 1-888/326-5223 • Fax: 936/633-5478
e-mail: acpac@consolidated.net • Registration Fee: Free**

Tim West

TxDOT Construction Division's Prequalification Examiner

Tim is a Baylor University graduate with a degree in finance. At TxDOT Tim works in the Construction Division prequalifying contractors to bid with the department as prime contractors. It is there that TxDOT accepts all bids for State Let Construction and Maintenance Projects.



Before a bidder receives a bid proposal on a construction or maintenance project, the bidder must be qualified. Once a bidder's qualifications are approved, the approval is valid for one year from the date of the financial statements. Bidder's Questionnaires are valid for one year from the date of receipt by the department. Contractors can then begin bidding on jobs within 10 days of department receipt of their questionnaires. Tim assists contractors with questionnaires and bidding questions for both state and local projects. Tim's office provides proposals for bidding on all projects and he assists contractors with Web site questions and approves contractors for our online proposal request system. He is also involved in the issuance of digital certificates for use with the department's payroll reporting system which will be the precursor to the full internet bidding in the near future.

Tim is also involved in TxDOT's LINC Mentor-Protégé program. His devotion to the LINC program is vast, he is often perceived as a mentor. He always makes an effort to meet one on one with the protégés after every presentation. We appreciate his assistance and helping hand when traveling statewide with the LINC program. The protégés are often commenting on his patience and expertise. Tim says, "I really enjoy my association with the LINC Program because I feel this is my opportunity to help new contractors that are really interested in working with the department to get their foot in the door."

Tim has three children ages 9, 11 and 20, and he coaches little league baseball, softball and gymnastics. For fun, Tim likes to bale hay and work on his parent's ranch.

Here are some comments from the participants of the 2006 Small Business Briefings...

"Thank you so very much for the toolbox I received as a participant in today's Small Business Briefing. I love it!

I have been to several agency sponsored Small/HUB outreach conferences with various levels of success to my business. Although the ultimate derivative of today's conference is not yet quantifiable for my business, I can say emphatically that today's conference more than hit the mark. As with most successful endeavors, it was simple yet direct. From the inexpensive participation fee, to the overall inoculation for the novice (true 101's) to companies like mine, who have been in the game, but who have not yet endeavored to truly pursue TxDOT, it was truly something for everyone. Most impressive was the true synergy that was evident. As a growing business my mantra is "nothing is more important than synergy" and your team did it with aplomb. Kudos to you, and I for one, wanted to tell you that it showed. Thanks again!"

Karen Hoffman, Sales Manager, HIRE Productivity, Inc.

"Your Success is Our Mission"

Phone: 512/342-0055, x11, Toll free: 877/342-0055

Fax: 512/342-0075, Toll free: 877/342-3422

"Just a short note to say what wonderful presentations you and your team provided at the TxDOT Conference in El Paso a couple of weeks ago. Being new to government contracting, you provided me with great insight. I have so much yet to learn, but I think with folks like you and the local COC office with Mr. Conway, I should more or less navigate with ease around in the government maze! Again, thank you for such thorough and well-organized workshops."

Lupita B. Garza, Marketing Director, Rio Grande dba BPSI

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Phone: 915/544-8710 x29, Fax: 915/544-6720.



TxDOT — Small Business LINC

What is the LINC program?

The LINC program is a mentor-protégé program to prepare small businesses to bid and perform on Texas Department of Transportation (TxDOT) contracts as sub-contractors or prime contractors.

In this program, TxDOT is a mentor to small businesses interested in doing business with TxDOT. Through a series of meetings, protégés *learn* about TxDOT's business opportunities and receive *information* to assist them in bidding and performing on TxDOT's contracts.

LINC mentors introduce the protégés to key TxDOT staff and prime contractors and provide *networking* opportunities with those individuals. LINC mentors facilitate *collaboration* between the protégés and TxDOT district staff, technical assistance providers, bonding agents and trainers.

Who qualifies for the LINC program?

Small businesses that perform a category of work or supply a type of service that TxDOT routinely procures.

How will the LINC program benefit my company?

- ★ You will be assigned a TxDOT mentor to assist you throughout the program.
- ★ You will receive information on how to do business with TxDOT.
- ★ You will receive business development and technical industry training.
- ★ You will be given an opportunity to meet and market your firm to key TxDOT personnel and prime contractors.
- ★ You will be included in the LINC bulletin which is circulated to prime contractors and TxDOT personnel staff.
- ★ A marketing presentation and customized portfolio will be developed for your firm.
- ★ You will receive information on:
 - how to pre-qualify as a prime contractor;
 - how to search for contracts on TxDOT's Internet Web site;
 - how to find plans on line.
- ★ You will receive a certificate of completion.

... SO DO NOT DELAY IN SUBMITTING YOUR APPLICATION!!!!!!!!!!

TxDOT LINC Application

Company Name: _____

Name of Contact: _____

Address: _____

Phone: _____

E-Mail: _____

Type of Business: (Please give brief description)

- ☐ **Construction:**
(Heavy highway construction & subcontracting, etc.)
- ☐ **Goods & Services:**
(Office supplies, printing, commercial landscape, etc.)
- ☐ **Maintenance:**
(Mowing, guardrail repair, maintenance, litter pick up)
- ☐ **Professional Services:**
(Engineers, architects, surveyors, etc.)

****Additional information will be required before selection into the program****

Appointments with TxDOT Purchasers

Vendors interested in meeting with TxDOT purchasers may participate in our One-On-One Business Appointment Program. After completing a Profile Form describing your business, we will arrange for one-on-one meetings with the appropriate TxDOT purchaser or contract manager.

For more information call the Business Opportunity Programs Office at 866/480-2518.

FACT NOTES:



Weather extremes are interesting and Texas holds some national records. The deadliest hurricane in U.S. history hit Galveston, TX on September 8,

1900. About 7000 people were killed and every structure in the city was damaged.

Due to its large size and location, more tornadoes have been recorded in Texas than in any other state. Texas has an average of 153 tornadoes per year.



The highest recorded temperature in Texas history was 120 degrees and the lowest temperature is recorded at -23 degrees. The greatest winter snowfall occurred in Romero, TX during the winter of 1923-1924 for a total of 65 inches. A

single snow storm dumped 33 inches of snow on Hale Center, TX from February 2-5, 1956. The greatest 24-hour snowfall occurred from that same storm with Plainview, TX receiving 24 inches or an average of one inch per hour.

The greatest annual rainfall occurred at Clarksville, TX in 1873 for a total of 109.38 inches. The least annual rainfall occurred at Wink, TX in 1956 for 1.76 inches. The greatest amount of rain in Texas during a 24-hour period occurred in Alvin, TX on July 25-26, 1979 with 43 inches. Texas leads the nation almost every year in flood-related deaths and damage.



In Texas, if you don't like the weather then just wait and it will change. Extreme weather excused, Texas is a great place to live!

[Source: Texas Almanac]

Technical Assistance Program



Our Technical Assistance Program (TAP) was developed for Disadvantaged Business Enterprises (DBEs) and offers FREE training and technical assistance in a variety of business related areas such as: construction, maintenance, professional services, financial/business management, bonding, contract law, computer, safety, environmental document compliance and communication skills. The

Business Opportunity Programs (BOP) Office of TxDOT is responsible for and manages the TAP program. TxDOT contracts with several companies (providers) to provide assistance and training to small businesses (clients). A business must meet certain requirements to participate in the TAP program. Providers are authorized to train/assist in specific categories of service in certain regions of the state. **For more information call 866/480-2518.**

Order Form • Order Form • Order Form.

- ☐ TUCP DBE Certification Application
- ☐ Business Networking Resources
- ☐ DBE/HUB/SBE Comparison Sheet
- ☐ Technical Assistance information
- ☐ List of TxDOT districts and purchasers
- ☐ Other (please specify) _____

Please send the items indicated above to:
Please type or print.

Name _____

Company _____

Address _____

City _____

State _____ Zip _____

Phone # _____

E-mail _____

*Do you have a question?
Or a suggestion!*

Let us hear from you.

Business Opportunity Programs Business Profile

Name _____ Title _____
 Organization/Company Name _____
 Address _____
 Ethnicity/Gender _____
 Phone _____
 Fax _____
 E-Mail _____

Roadlines Submittal

Have you ever done business with TxDOT ?

☐ Yes ☐ No

Are you currently working on a TxDOT project?

☐ Yes ☐ No

 (Project Info. # District)

☐ Yes ☐ No

Are you interested in becoming certified?

☐ TxDOT DBE ☐ HUB ☐ Other

Would you like us to arrange a one-on-one appointment?

☐ Yes ☐ No

Would you like information on the TxDOT Technical Assistance Program (TAP)?

☐ Yes ☐ No

Would you like to receive a BOP Newsletter?

☐ Yes ☐ No

Are you interested in attending a TxDOT liaison meeting or specialized workshop?

☐ Yes ☐ No

Would you like information on the TxDOT LINC Mentor Protégé Program?

☐ Yes ☐ No

Type of Business: (brief description)

☐ Construction

(Heavy highway construction & subcontracting, etc.)

Would you like to receive a bidder's questionnaire or prequalification packet?

☐ Yes ☐ No

☐ Goods & Services

(Computer hardware/software, IT consulting, office supplies, printing, etc.)

☐ Maintenance

(Mowing, guardrail repair, landscape maintenance, litter pick up)

Would you like to receive a bidder's questionnaire?

☐ Yes ☐ No

☐ Professional Services

(Engineers, architects, surveyors, etc.)

Would you like information on how to become TxDOT pre-certified?

☐ Yes ☐ No

**Please return this form to: Business Opportunity Programs Office, TxDOT
 125 East 11th St., Austin, TX 78701-2483 • Phone 512/486-5500 • Fax 512/486-5529**



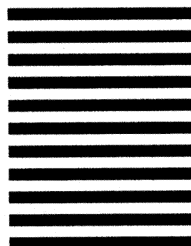
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 TEXAS DEPARTMENT OF TRANSPORTATION
 125 E 11TH STREET
 AUSTIN TX 78701-2483

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 UNITED STATES



TxDOT Road Lines

This publication is published quarterly for customers of the Business Opportunity Programs Office (small and minority businesses, prime contractors, Chambers of Commerce, and TxDOT employees). Contents of *TxDOT Road Lines* are not necessarily official views of, or endorsed by, TxDOT. Printed circulation: 8,000.

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Design and Publishing

TxDOT General Services Division
 (Electronic Publishing Center)
 (TxDOT Print Shop)



Mobile Enterprises, Inc.



Mobile Enterprises, Inc. is a 33-year old specialty commercial construction company that was purchased in August 2004 to become a woman-owned business with Lynette Pierce becoming president and majority owner. Lynette was a graduate of the University of Texas School of Business and a 29-year veteran of the corporate business world. Lynette had dreamed of owning a construction company for many years and Lynette's retirement finally allowed this purchase to become a reality.

Recently, Mobile Enterprises, Inc. was honored by the International Concrete Repair Institute to be selected as the 2006 Award of Excellence

Winner as the Subcontractor for the Transportation Category. Our project that obtained this recognition was the State Highway 183/MacArthur Boulevard Overpass Emergency Repair which is located in the TxDOT Dallas Northwest Area. The State Highway 183 bridge structure had been severely burned due to a 3,000 gallon fuel tanker exploding in an accident. The project included removing and patching 1,000 CF of concrete, installing an epoxy/CFRP system, and coating the beams and columns with an elastomeric coating to provide UV protection to the epoxy/CFRP system and a more uniform appearance to the structure.

Mobile Enterprises, Inc. has also performed work on the SH 8 at I 30 Bridge Beam Repair, the Column Repair at Spur 156 at I 20 and the U.S. 290 Bridge Repair.

During 2005, Mobile Enterprises, Inc. was fortunate to participate in the Fort Worth, Texas, TxDOT's Small Business LINC Protégé Program. This extensive training program was extremely beneficial to the company because it provided information on how to access plans on-line through TxDOT, provided safety training and discussed TxDOT expectations and requirements on a weekly basis for three months. The final meeting allowed Mobile Enterprises to meet with the various TxDOT district managers for introduction and discussion of various services that can be provided to them.

Mobile Enterprises, Inc. services include: Structural Concrete Repair, Composite Strengthening, Epoxy/Urethane Injection, Joint Sealants & Expansion Joint Assemblies, Industrial/Epoxy Flooring, Elastomeric Deck & Wall Coatings, Moisture/Vapor Barrier Applications, Waterproofing, Exterior Building Restoration, Iron Aggregate Overlays, Chemical Resistant Coatings & Linings, Tank Liners & Secondary Containment Systems. Our certifications include DBE with NCTRCA, WBE-SW and HUBZone. Contact information: 832 Southway Circle, Fort Worth, TX 75143, Phone: 800/375-6136, Fax: 817/429-7300.

MVP Construction Company



Michael Perez, with 12 years civil construction experience to his credit, founded MVP Construction Company in 2003. The three-man company has since grown to include 25+ employees serving the entire Rio Grande Valley and surrounding areas. Currently MVP Construction is certified as a Disadvantaged Business Enterprise (DBE) and a Historically Underutilized Business (HUB).

MVP Construction is fully equipped with its own earth moving, concrete, underground utility heavy machinery and paving crews. Some of the services they provide include: Site Preparation, Excavation, Grading, Paving, Underground Utilities, Demolition, Concrete Work, Material Hauling, etc. In its years of operation, MVP Construction has handled projects ranging from small commercial to large government funded projects. Due to the diversity of its contracts throughout the years, MVP Construction has attained a wealth of experience and knowledge that applies to all its projects. Our continual dedication to keeping up with the latest in civil construction procedures has earned us an impressive client list that continues to grow.

It is our mission to maintain the highest levels of professionalism, integrity and honesty. We strive to provide all our clients with the highest level of quality construction services at a fair market competitive price. It is our goal to achieve customer satisfaction in all areas including timeliness, attention to detail and maintaining service minded attitudes. Contact information: P.O. Box 876, La Feria, TX 78559 Phone: 956/636-1264, Fax: 956/636-1291.

TxDOT

Business Opportunity Programs Phone & Fax Numbers

AC 512

	Phone	Fax
Main Number	486-5500	486-5509
Certification & Audit	486-5530	486-5539
Goal Setting & Data Reporting	486-5500	486-5519
Compliance & Complaints	486-5510	486-5515
Education & Outreach	486-5540	486-5529

Toll-free number: 866/480-2518

Have you attended an economic forum or business conference recently? Conferences are for the business persons who are serious about learning new ways to market their businesses. Conferences provide a wide selection of workshops, expo shows, partnering socials, networking opportunities and forums for small minority and women-owned businesses to secure major contracts with public and private entities. Also, you will be able to network with elected and public officials.

Need Help in the Following Areas?

Business Management/Marketing, Accounting/Cashflow,
Construction, Bonding, Business Law, Computers and Safety

Contact the BOP Office - Toll Free 866/480-2518



Business Opportunity Programs Office
Texas Department of Transportation
125 E. 11th Street
Austin, Texas 78701-2483

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